## COMPANY PROFILE



EMEM SYSTEMS

LIMITED



Service.Delivered Systems Ltd.



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## INTRODUCTION

Established in 2001, EMEM Systems Limited is a joint venture between two very reputed enterprise of Bangladesh, namely M.M Ispahani Group and TSI (Trade Services International) Group; two renowned and leading Group of Companies of Bangladesh.

EMEM Systems Limited is operated from its Banani Branch, Dhaka, Bangladesh. Presently we are functioning our divisional operations from Chittagong, Khulna, Sylhet & Rajshahi regions. Beside these regional and branch offices we also operate through franchise offices spread over 64 districts.

**Ispahani Group** is one of the oldest business groups of South Asia with a history of over **200 years**. Where inception of business by M.M Ispahani dates back to the **year 1820** and emerged as one of the most successful business enterprise. With corporate offices in Chittagong, Dhaka and Khulna and, through its tea, textile, jute, property, poultry and shipping divisions, the Group employs approximately 20,000 people. Ispahani group have established schools and colleges in Bangladesh as well as the renowned Islamia Eye Hospital. The latter is a centre of excellence for providing modern, efficient and cost- effective eye care. Furthermore, the Group sponsors various cricket, football, golf and tennis tournaments as well as the National Cricket League. Today, after decades of business in South Asia, the Ispahani Group is still dedicated to providing high quality goods and services as well as having a positive impact on the community at large.

While **Trade Services International (TSI)** formed in 1984 rapidly emerged as an influential company taking part in the Power and Fertilizer sector of Bangladesh earning experience in prestigious projects like Kaptai Hydro-electric power plant, Chittagong Urea Fertilizer Company, etc. TSI have been working as the local Associate of Mitsubishi Heavy Industries (MHI) Limited for their ongoing contracts with Jamuna Fertilizer Company Limited (JFCL), Zia Fertilizer Company Limited (ZFCL) and Urea Fertilizer Company limited (UFFL). TSI also represent TOTAL Oil of France as their nation Distribution for their entire range of Lubricating Oils and Solvent. TSI has played a major role in electronic media of Bangladesh in partnering with the 1st satellite channel group of Bangladesh. TSI has also been involved in telecommunication sector to provide interconnection service (ICX) to the telecom operators in Bangladesh. It has also established an International gateway operator service and Nationwide Telecommunication Transmission Network (NTTN)

EMEM Systems Limited is working with the Vision to become a leading ICT company with its technology and ability to compete within global society of business environment. We provide a broad range of high quality, innovative products and services for both wired and wireless LAN/ WAN environment. Years of experience give our expert team in-depth knowledge about contemporary technologies and cost –effective way of deployment of our product and services. EMEM Systems Limited is headquartered in Dhaka, Bangladesh having branch offices in other major cities like Chittagong, Bangladesh.

#### Note:

Established: 2001 Employee: 200+

Annual Revenue: USD 7 Million(Approx.) excluding the International Tenders.

#### **Business:**

Business Process Outsourcing,
Business Communications (IP Telephony),
Networking Solutions (LAN/WAN),
System Integration,
Video Conference Solution
Security Surveillance,
Call Center,
Rugged Computing and digital devices etc.

## **BOARD OF DIRECTORS:**

EMEM SYSTEMS LIMITED BRINGS TOGETHER A TEAM OF TECHNOLOGY AND BUSINESS VISIONARIES WHO STEER THE ORGANIZATION TOWARDS ITS ULTIMATE GOAL - TO PROVIDE SOLUTIONS TO CUSTOMERS TO ENABLE THEM TO ACHIEVE EXCELLENCE AND SUSTAINABLE COMPETITIVE EDGE.

- MIRZA SALMAN ISPAHANI; CHAIRMAN
- MIRZA SHAKIR ISPAHANI; MANAGING DIRECTOR
- SYED RUHUL HUQ; DIRECTOR
- SYED SAMIUL HUQ; DIRECTOR

## **PHILOSOPHY:**

We believe in Relationship, Trust, Delivery and Service. Our goal is to fulfill clients' ICT needs in a cost effective way through our dedicated and experienced professionals. We have a reputation of delivering solutions to our clients proficiently to keep the cost of the project within the budget limit by delivering on time to meet or even exceeding their expectations. We have the ability to successfully deliver solutions that meet the information technology goals and /or provide a competitive advantage for our clients.

## **STRATEGIC ALLIANCES**

Our partnership with key technology leaders has developed a unique expertise in our ability to deliver cutting edge solutions. We are able to successfully integrate the most current technologies for both wired and wireless LAN/WAN environments. EMEM Systems Limited has partnered with world class companies like Panasonic, Twinhead, ITC, Vision, Cisco, Avaya, Polycom, Fortinet, Axis, Sophos, Digium, XORCOM, Dell EMC Allied Telesis and GRANDSTREAM. Leveraging the technologies of our strategic alliances allows us to bring the most innovative and cost effective solutions to our clients.

## **PRODUCTS & SERVICES**

EMEM Systems Limited provides a complete ICT Solutions and Services according to client requirement. Our portfolio of services includes:

#### 1. BUSINESS COMMUNICATIONS

Hybrid PBX and IP PBX solution for SMB to Enterprise clients. Intra office IP Telephony service including custom PBX Solution, Complete PBX integration using Telephony interface cards, ESL supplies Full range of IP Phone, Single line phones and PBX to wholesale market as well as end users. ESL has a dedicated technical team for technical solutions and services, call center for sales and technical support, fully equipped service center for PBX and Telephone set.

#### 2. IT MANAGED SERVICE:

EMEM Systems Ltd provides information technology (IT) **services** to manage and assume responsibility for providing a defined set of **IT services** to its clients either proactively or as the MSP (not the client) determines that **services** are needed.

#### 3. VIDEO CONFERENCING SOLUTION

ESL offers complete turnkey solutions for High Definition Video Conferencing including consultancy and related network integration for both point to point and multi point solutions.

#### 4. NETWORK DESIGN AND IMPLEMENTATION

We offer complete enterprise, corporate, campus network design and implementation.

#### 5. DATA NETWORK SERVICES & SOLUTIONS:

We provide Intranet through Fiber optic Microwave backbone, IPLC link.

#### 6. IT AND TELECOMMUNICATION SERVICES:

All range of IT and Telecommunication services for IT infrastructure are provided by us.

#### 7. SOFTWARE DEVELOPMENT

We provide custom software development for different ICT solution like Career grade Soft Switch, RDBMS, Network maintenance and monitoring, website development and all kinds of software issues.

#### 8. DATA CENTER SOLUTIONS

Complete Data security, redundancy, collocation services.

#### 9. CALL CENTER SOLUTIONS

Complete Call center setup, call center Telephony software, Consultancy, and any kinds of Call center, IP Telephony related issue we can solve without any difficulties.

#### 10. SECURITY SURVEILLANCE SOLUTION

We provide complete security surveillance solution including Video analytics, Command Control Solution and Managed Storage.

#### 11. AUDIO VISUAL SOLUTION:

We also deliver high quality product and solution in PA, Audio & Video conference system, EVAC system through world-renowned brand

#### 12. OTHER PRODUCTS

- Office Equipment
- ICT Products
- Smart phones, Tablets, Laptop
- VSAT equipment
- DMR, VHF/UHF Radio Equipment and Accessories
- UAV (Unman Arial Vehicle)
- Drone Detection & Prevention System
- Training Simulators
- Cyber Security Products
- Transport & Power Equipment.
- Generators, Transformer etc.

### **PARTNERS:**

**Panasonic**: We are the authorized distributor for Panasonic office communication system in Bangladesh. <a href="https://www.panasonic.com">www.panasonic.com</a>

**DURABOOK**: We are the authorized distributor for Durabook Rugged Laptop and Tablets in Bangladesh. <a href="https://www.durabook.com">www.durabook.com</a>

**F**::RTINET: : We are the authorized reseller for Fortinet in Bangladesh. <u>www.fortinet.com</u>

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**CISCO**: **ESL** is the Select Partner of Cisco, world's number one internetworking product developer. We are authorized to deploy entire range of products & solutions of Cisco. <a href="https://www.cisco.com">www.cisco.com</a>

Meraki: ESL is local reseller of Cisco Meraki, the leader in cloud controlled WiFi, routing, and security. It's secure, scalable, as well as manageable from single console. https://meraki.cisco.com/

**DELL**EMC : ESL is the partner of world's number one storage solution provider Dell+EMC2 converged infrastructure systems. <a href="https://www.dell.com">www.dell.com</a>

**SOPHOS**: ESL is the local reseller of world renowned endpoint security solutions provider Sophos. www.sophos.com

VISION: ESL is the partner for VISION IP/ non IP Surveillance equipment. www.visionhitechsecurity.com

: ESL is the authorized partner of the world number one IP Surveillance provider AXIS. www.axis.com

: ESL is the local partner of iTC PA System, HD Video Conference Discussion System, IP Network Public Address System, Voice Alarm Evacuation System, Bank or Prison used Intercom System. http://www.itc-pa.com.cn/

AVAYA We are the authorized partner for Avaya. www.avaya.com/en/

dıgium

: We are the select reseller for Digium. www.digium.com

## A PROFESSIONAL RESOURCE

ESL comprises more than 200 employees including more than 50 highly skilled and trained engineers. ESL Engineers receives advanced training on its products on regular basis. Our staffs have on average 10 years of practical experience on an average on their particular sectors in technical and as well as in business sector. We have a different team of Red Hat certified engineers also. We have strong Research and Development (R&D) team who always works with new technology. Vast research work is always done before offering any solution to the clients. Our Engineers are always up to date with new technologies taking trainings in different times. To ensure that our clients get the best use of our solutions and services, we maintain current certifications from all our business partners. We have made it mandatory to have concerned vendor certifications for our design as well as field engineers whether it is CISCO, Panasonic, Digium, or any other vendor/partner. Our IP Telephony & Networking teams are far strong with highly knowledgeable certified Engineers. We have expert CISCO engineers having CCDA, CCNA, CCNP completed and Our IP Telephony Engineers has successfully accomplished different training sessions like Panasonic IP PBX training from Panasonic R&D Malaysia, Trixbox Certification from Malaysia and Digium Certified Asterisk Professional (DCAP) Engineer.

## **OUR CLIENTS**

Our long list of satisfied customers speaks volumes. EMEM System Limited engineers have been providing diversified IT enabled services to clients of diversified areas. For the first time in the history of BTCL, they have started a private partnership contract with EMEM Systems. EMEM System provide Managed IT services for their ADSL Broadband services. EMEM Systems Limited has also designed and deployed an Open Access Network in Chittagong for Broad Band Telecom Services Limited to provide triple play service. This CISCO Solution based project is the first Open Access Network in Bangladesh serving Internet, Transparent LAN, VPN, Backhaul, IP Phone services to the clients. EMEM Systems is also ready to provide IP-TV service and waiting for the green signal from concerned regulators.

## **MAJOR CLIENT LIST**

SN	Client Name	Project
1.	Embassy of Japan	ESL has wide-ranging experience of working with Embassy of Japan in Bangladesh for their security surveillance solution with world-renowned brand Panasonic surveillance system.
2.	YOUNGONE	YOUNGONE Group is the largest garments Manufacturer in Bangladesh. ESL has provided Panasonic IP-PBX solution to YOUNGONE using Panasonic KX-TDE600 to 6 locations in Bangladesh including integration with overseas CISCO CUCM and Nortel IP PBX. ESL has also supplied Cisco internetworking equipment, to YOUNGONE. We have also implemented 600+ security surveillance system for Youngone.
3.	Holcim Cement (Bangladesh) Limited	Holcim Cement is a leading cement manufacturer company in Bangladesh. ESL has provided Panasonic IP PBX with KX-TDE600 and complete Cisco Networking Solution for their interconnectivity
4.	Lafarge Surma Cement Limited  Lafarge Surma Cement Ltd.  Accorporat Labande of Resources	Lafarge Surma Cement is the largest cement manufacturer company in Bangladesh. ESL has provided a complete Panasonic IP-PBX solution with KX-TDE600 and KX-TDE200 in 4 locations in Bangladesh with more than 800 users in a single network.
5.	NKDM Association (NK-NK India-DMRC-MOTT UK-MOTT India-DDC)	NKDM Association is responsible for Consultancy Services for Design, Construction Supervision, Procurement support and Management of Dhaka Mass Rapid Transit Development Project. ESL has provided Panasonic Interactive White Board to them.
6.	KDS Group	KDS Group is one of the largest industrial conglomerate based in Chittagong Bangladesh ESL has provided Panasonic IP-PBX solution using KX-TDE600 in three locations and currently working closely with them for upgrading 9 more locations inside Chittagong region.
7.	Ananda Group	Ananda group having business in various segment such as Shipbuilding, Textile, PVC bag mills, Land development, Railway engineering, IT, Marine design and consultancy. ESL has provided them Panasonic KX-TDE600 System in Ananda Shipyard factory and currently in the solution designing phase of Ananda Group Head office and Complex IP PBX solution.

8.		
0.	Masranga Television	Masranga Television is a leading television channel in Bangladesh. ESL has provided Panasonic IP PBX solution to integrate with their existing Open source IP PBX in regional offices
9.	Otobi	The largest furniture manufacturer company. ESL has provided IP-PBX solution for a project office using Panasonic KX-NCP500.
10.	Meghna Bank Ltd.	A Private bank in Bangladesh. ESL provides Meghna Bank Ltd. IP-PBX Solution for all of its branches using Panasonic KX-TDE600, KX-TDE100 and KX-NCP500.
11.	Union Bank Ltd.	A Private bank in Bangladesh. ESL provides Meghna Bank Ltd. IP-PBX Solution for all of its branches using Panasonic KX-TDE600 and KX-NCP500.
12.	Kuehne+Nagel  KUEHNE+NAGEL	Kuehne+Nagel is freight forwarding company based in germany.ESL has provided them KX-NS1000 to integrated with a Xorcom based IP-PBX Solution.
13.	Grameenphone grameenphone	Grameen Phone is the largest GSM Operator in Bangladesh. ESL has provided them Panasonic IP-PBX solution using KX-NCP500 for their Experience Center.
14.	Save the Children	Save the Children is one of the largest NGO in Bangladesh. ESL has provided CISCO networking products for Interconnectivity, wireless network and open source IP PBX for their offices.
15.	World Vision Bangladesh  World Vision	World Vision is one of the leading NGOs in Bangladesh. ESL has provided World Vision Panasonic IP-PBX solution using KX-TDE100 and KX-TDE200.
16.	Alliance Capital Asset Management Limited  Alliance Capital  AND	ACAML is a stock research management company. ESL has supplied XORCOM IP PBX system for ACAML.
17.	Apollo Hospitals Dhaka (STS Group)	A leading hospital in Bangladesh. ESL has provided Panasonic IP-PBX solution using KX-TDE100 for their Dhanmondi branch office, currently ESL is working closely to integrate their existing XORCOM PBX in Main office.

	Apollo Hospitals Dhaka	
18.	GTZ (German Technical Cooperation)	ESL has provided GTZ complete Open Source IP Telephony solution with necessary equipment's.
19.	KFW BANKENGRUPPE	KFW BANKENGRUPPE is a Germany government-owned development bank in Bangladesh. ESL has provided KFW BANKENGRUPPE complete Grandstream IP PBX solution with necessary equipment.
20.	Bangladesh Army	ESL has provided Panasonic Toughbook and KX-TDA100D PBX along with other networking products and telephone sets to Bangladesh Army.
21.	Masco Group	Masco group is of one of the largest garments manufacturer of Bangladesh. ESL has provided them Panasonic IP-PBX solution using KX-TDE100 in two locations, ESL is projecting KX-NS1000 for their head office and working closely to interconnect 7 locations.
22.	OHS (Ascent Group)	OHS Group is one of the largest architectural Farms in Bangladesh. ESL has provided a number of PBX solution to for them using Panasonic KX-TDA100D along with open source IP PBX solution.
23.	Apex Holdings Limited	Apex Holdings Limited is an export oriented manufacturing company in Bangladesh. Esl has provided Xorcom Based IP PBX Solution to Apex Holding Limited currently working for a 600 line IP PBX for their new factory building.
24.	Kazi Farms Group  Kazi Farms Group	Kazi Farms Group a leading poultry based organization in Bangladesh. ESL has provided a PBX solution to for them using Panasonic KX-TDA100D along with open source IP PBX solution for interconnectivity.
25.	Checkpoint Bangladesh Ltd.  Checkpoint	Checkpoint Systems Bangladesh is a garments labeling solution provider and is one of the top RFID hardware and software provider in Bangladesh. ESL has provided them Panasonic IP-PBX solution using KX-TDE200 and KX-TDE100.
26.	Penta Group	Penta is Australian Company. ESL has provided Penta Group complete Inbound Call center solution with necessary equipment's for their customer service wing in Bangladesh.

27.	BRAC	BRAC is a development organization. ESL has provided Brac Open source IP PBX System.
28.	NRB Global Bank Ltd.  NRB Global Bank	A Private bank in Bangladesh. ESL provides PBX & Surveillance Solution for the bank using Panasonic PBX KX-TDA100D and other Networking and Surveillance products.
29.	Midland Bank Ltd.  Midland Bank Ltd.  midland bank ltd  bank for inclusive growth	A Private bank in Bangladesh. ESL has provided a PBX solution to for them using open source IP PBX solution.
30.	Premier Bank Ltd.  Premier Bank  Premier Bank	A leading bank in Bangladesh. ESL has provided a PBX solution for their branch offices along with Panasonic IP Conference phone KX-NT700
31.	South Bangla Agriculture Bank Ltd.  SBAC Bank Limited  Wild valued afference after south values file.	A leading bank in Bangladesh. ESL provides IT Products including PBX system in all their branches.
32.	Telex Limited	Telex limited is a International Gateway in Bangladesh. Esl has provided Telex Limited a complete Panasonic IP-PBX solution using Panasonic KX-TDE200.
33.	IBCS-PRIMAX Software (Bangladesh) Ltd. IBCS-PRŹMAX	IBCS-PRIMAX Software (Bangladesh) Ltd. is primarily an offshore software development and system integration house. ESL Has provided Panasonic KX-TDA100D PBX to them.
34.	TigerITBD	TigerIT Bangladesh Limited, a leading global provider of AFIS and identity management solutions, ESL has successfully supplied and integrated Appliance Based Open Source IP PBX system for TigerIT BD Ltd.
35. =	BSRM BSRM	BSRM is a Leading steel manufacturer company in Bangladesh. ESL is an IT accessories provider of BSRM. We have provided them Panasonic KX-TDA100D along with open source IP PBX solution and other equipment's for inter branch connectivity.
36.	ABB ABB	ABB is a global leader in power and automation technologies. ESL has provided Hybrid IP-PBX system KX-TDA100D to ABB.

37.	Beta One Investments Limited  Butanus INVESTMENTS LIMITED	Beta One Investments Limited in an investment bank. ESL has provided Hybrid IP-PBX system to Beta One Investments Limited and complete Networking products.
38.	LankaBangla LankaBangla	LankaBangla is one of the leading financial institute in Bangladesh. ESL has provided them Panasonic Hybrid IP PBX.
39.	Fareast International University	Fareast International University is a Private University in Bangladesh. ESL has provided Hybrid IP-PBX system.
40.	Primeasia University	A leading private university in Bangladesh. ESL provides them Cisco Networking Products along with Panasonic Hybrid IP-PBX system.
41.	Sheltech (Pvt.) Ltd.	Sheltech (Pvt.) Ltd. is a Leading developer company in Bangladesh. ESL provides Panasonic PBX solution in their different project.
42.	Assure Group  ASSURE GROUP	Assure Group is one of the leading developer company in Bangladesh. ESL provides PBX Solution in their different projects.
43.	Best Holdings Ltd.  BEST HOLDINGS LTD.	Best Holdings Ltd. is a developer company in Bangladesh. ESL provides PBX Solution in their different projects.
44.	Rupayan Group  RUPAYAN  G R O U P	Rupayan Group is one of the leading developer company in Bangladesh. ESL provides PBX Solution in their different projects.
45.	Intrade Group	Intrade Group Limited is a multidisciplinary Business House including export and import. ESL has provided Hybrid PBX solution for Intrade Group.
46.	Universal Menswear Ltd.  UNIVERSAL  menswear	Universal Menswear Ltd. is a sister concern of Ananta Group, a leading garments manufacturer company in Bangladesh. ESL has provided Panasonic PBX, CCTV and Networking Solution to them.

47.	Matador Group  Matador  Group	Matador Ball pen Industries is the largest ball pen manufacturer in Bangladesh. ESL has provided Matador Ball pen Industries Panasonie KX-TDE100 and IT Hardwares.
48.	Grameen Distribution  Grameen  Distribution	GDL is a leading branded product distribution company. ESL has provided Hybrid IP PBX solution.
49.	Anti-Corruption Commission	ESL has provided Call Center and CCTV solution to Anti-Corruption Commission.
50.	Ministry of Land	ESL has provided Call Center and CCTV, PBX, LAN solution to Ministry of Land
51.	Always On Network Bangladesh	Always On Network is an ISP ESL has provides IP Telephony solutions to their clients.
	AlwaysOnNetwork and ANGLADESH	
52.	ABA Group	ABA Group is a renowned group in Bangladesh. ESL provides them Panasonic Security surveillance solution along with Panasonic Hybrid IP-PBX system.
53.	ABA GROUP Empowering Innovation for Greener Futurer	
	APL Group	APL, one of the world's leading ocean carriers in all over the world. ESL has provided Panasonic IP-PABX system for their corporate office in Bangladesh.
54.	Annesha Technology	Annesha Group is one of the leading developer company in Bangladesh. ESL provides PBX Solution in their different project sites.
55.	ASA Foundation  ASA Foundation  • One Matter Most **	ASA Foundation is one of the leading Microfinance Institutions (MFIs) and the best managed MFI of the world. We have provide Panasonic IP-PBX Solution and security solution to ASA Foundation.
56.	Stylecraft Limited  stylecraft limited	Stylecraft Limited is a multidisciplinary Business House including export and import. ESL has provided IP-PBX solution for their corporate office in Bangladesh.
57.	VIYELLATEX	VIYELLATEX is one of the popular name in the Garments Sector in Bangladesh. ESL has provided Panasonic CCTV surveillance and PBX solution and trucking solution among the different project sites.

58.	SEL	SEL is one of the well-known developer company in Bangladesh. ESL provides PBX and security surveillance Solution in their different projects
59.	BUP	Bangladesh University of Professionals (BUP) has established as an educational and training institution initiated by Bangladesh Armed Force. ESL provides them Panasonic Security surveillance and Pure IP-PBX solution.
60.	Square Informatix Ltd.  Square INF®RMATIX	ESL is the technology partner of Square Informatix Ltd worked together for a government project named Jessore Hightech Park.

## **CONTACT DETAILS OF ESL**

Dhaka, Banani	Address: House# 41 (2 <sup>nd</sup> Foor), Road# 7, Block: F Banani,
Main Branch	Dhaka-1213 Phone: (880-2)09666707070
	E-mail:info@ememsystems.net Web: www.ememsystems.net
Chittagong Head office	Ispahani Building, Sk. Mujib Road, Agrabad C/A,
	Chittagong-4100
Motijheel Corporate Office	Ispahani Building, 14/15, Motijheel Commercial
	Area, Dhaka-1000
Khulna Office	Ispahani House, 28, Khan-A-Sabur Road, G.P.O.
	Box No.3, Khulna.
Sylhet Office	Sylhet Millennium (4th Floor) Room No-502,
	Jallarpar Road Zindabazar, Sylhet- 3100
Rajshahi Office	Karim & Sons Building (4th Floor) 246, Shaheb
	Bazar, Rajshahi-6000.
Rangpur Office	Shahid Mokhter Elahi Soroni Station Road,
	Jahaz Company Moor Rangpur - 5400.
Barisal Office	Holding No: 8/25 & Ward No: 10 Police line road,
	Ambagan Aekanda, Barisal-8200
Cox's Bazar Office	Zila Parishad Bhaban, 2nd Floor, Circuit House
	Road, Baharchara, Cox's Bazar
Comilla office	Plot # 14, Section # 4, Block A– H, Comilla H/S,
	Comilla
Mymensingh Office	30/1, C.K Ghosh Road (2nd Floor), Kotualia
	Mymensingh-2200

# The End